

■FY2016 Home Order Results by Month

	Single-family homes			Rental homes	Home renovation	Total
	Custom homes	Lot-subdivision	Total			
April,2015	16%	25%	16%	52%	11%	21%
May,2015	1%	24%	3%	7%	3%	10%
June,2015	(12%)	(9%)	(12%)	23%	12%	(1%)
July,2015	4%	26%	6%	48%	1%	5%
August,2015	1%	21%	3%	(10%)	(5%)	(5%)
September,2015	(3%)	8%	(2%)	(26%)	(4%)	(8%)
October,2015	(5%)	(4%)	(5%)	(14%)	1%	(3%)
November,2015	(8%)	(7%)	(7%)	4%	11%	(4%)
December,2015	0%	7%	1%	51%	(5%)	10%
January,2016	24%	3%	21%	5%	(4%)	15%
February,2016	25%	11%	23%	(19%)	4%	8%
March,2016	7%	11%	7%	(8%)	(2%)	(4%)
Total	3%	9%	3%	2%	1%	2%

Figures are on a “before-cancellation and order amount” basis.

Figures are preliminary and subject to change.

Figures in Single-family homes and Rental homes include post-and beam and 2x4 home orders.

Figures in total include orders for medium-to high-rise multi-dwellings and purpose-specific buildings.