■FY2018 Home Order Results by Month



	Single-family detached homes				Home	
	Custom homes	Lot- subdivision	Total	Rental homes	renovation	Total
April,2017	(10%)	14%	(8%)	6%	(15%)	(4%)
May,2017	(6%)	1%	(5%)	(8%)	(9%)	(6%)
June,2017	(12%)	7%	(10%)	32%	1%	(3%)
July,2017	(13%)	(10%)	(13%)	(9%)	(0%)	(9%)
August,2017	7%	(14%)	5%	(28%)	(4%)	(3%)
September,2017	(7%)	32%	(4%)	26%	(1%)	(3%)
October,2017	(10%)	(9%)	(10%)	(36%)	(2%)	(12%)
November,2017	(6%)	(27%)	(8%)	(29%)	5%	(13%)
December,2017	(6%)	(15%)	(7%)	(34%)	4%	(12%)
January,2018	1%	14%	3%	23%	(3%)	6%
February,2018	(5%)	(9%)	(6%)	66%	(9%)	2%
March,2018	4%	(31%)	2%	(16%)	2%	(3%)
Total	(5%)	(5%)	(5%)	(4%)	(3%)	(5%)

Figures are on a "before-cancellation and order amount" basis.

Figures are preliminary and subject to change.

Figures in Single-family detached homes and Rental homes include post-and beam and 2x4 home orders.

Figures in "Home Renovation" is a total contract amount of "Homeing" brand business. Figures in total include orders for medium—to high—rise multi-dwellings and purpose—specific buildings.